

3. If I were to make a *mistake* at work, the mistake would directly affect:

A ()	B (1_)	C (2_)	D ()	E ()
<ul style="list-style-type: none"> the quality of the products manufactured, and/or the services provided 	<ul style="list-style-type: none"> cycle times, customer satisfaction and productivity 	<ul style="list-style-type: none"> divisional profits, general process efficiency of the division, and the effectiveness of operational tactics 	<ul style="list-style-type: none"> organisational growth, market share, the long term goal achievement of the organisation functional interconnectedness 	<ul style="list-style-type: none"> the effectiveness of the corporate vision, mission and goals, the internal and external viability of the organisation survival of the organisation (and its impact on the industry)

4. The kinds of *knowledge and experience* I have to draw on in order to successfully complete my work is of the type that reflects:

A ()	B (1_)	C (1_)	D (1_)	E ()
<ul style="list-style-type: none"> well practised practical skills based on trial-&-error learning 	<ul style="list-style-type: none"> specialist / technical expertise in operational functions obtained through tertiary training and experience 	<ul style="list-style-type: none"> specialist and/or generalist knowledge in a functional area, managerial experience, and knowledge and experience of approaches, methods and systems 	<ul style="list-style-type: none"> specialist and generalist knowledge, extensive managerial experience in more than one division, several relevant core competencies of the organisation experience in broad strategy formulation 	<ul style="list-style-type: none"> a broad spectrum of expertise, extensive and in-depth understanding of macro-economic trends, philosophical interest, a business background that supports my intuitions, and international exposure

5. The kinds of *judgements* I am called upon to make at work are:

A ()	B (1_)	C (2_)	D ()	E ()
<ul style="list-style-type: none"> evaluating my own productivity, and quality of service making correct choices in terms of right-wrong rules 	<ul style="list-style-type: none"> made by rule of thumb on problem category and possible solutions "either this or that" decisions 	<ul style="list-style-type: none"> decisions based on the evaluation of many alternative methods / means, considering many factors, and evaluate best practice tactics 	<ul style="list-style-type: none"> evaluating hypotheses regarding strategic leverage for the organisation, and optimal internal integration of the organisation 	<ul style="list-style-type: none"> holistic and predictive in nature typically involve evaluating the impact of the organisation, the industry and socio-economic environment, on one another

6. In terms of the *goals and outcomes* of my work:

A ()	B (1_)	C (2_)	D ()	E ()
<ul style="list-style-type: none"> the goals are clearly specified and set I follow the instructions until the task is completed 	<ul style="list-style-type: none"> the outcome usually involves problem free, operational functioning 	<ul style="list-style-type: none"> the goals are many and vague but divisional goal achievement must be optimised 	<ul style="list-style-type: none"> dealing with ambiguity to set, and interpret, broad strategic goals to ensure organisational viability ensuring constancy across functional units 	<ul style="list-style-type: none"> creating a future for both the organisation and the industry

7. I primarily:

A ()	B (1_)	C (2_)	D ()	E ()
<ul style="list-style-type: none"> have to attend to detail and do things correctly work with the nitty-gritty 	<ul style="list-style-type: none"> investigate what lies behind a problem, and get things back on track 	<ul style="list-style-type: none"> identify principles of operational effectiveness 	<ul style="list-style-type: none"> develop new business approaches to create, and capitalise on market needs 	<ul style="list-style-type: none"> track long term trends in the macro-economic environment and capitalise on these

